Ari-El Enterprises, Inc.

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ARI-EL TIMES

Welcome Barak Leibovitz To Ari-El's Team

Please join us in welcoming the newest member of the Ari-El team - Arie's son and Scott's brother, Barak Leibovitz.



Rarak Leibovitz

As a founder of a software start-up, Barak Leibovitz brings his talents to Ari-El as an associate and will be working closely with all departments to facilitate communications and assist with operations. Previously, Barak served as an Analyst for Marco Polo Pure Asset Management and Seacor Holdings (NYSE: CKH) in Hong Kong. Growing up in Bloomfield Hills, Barak attended Detroit Country Day School and in 2012 graduated from the University of Michigan.

New Property Acquisitions



units with truck docks - space available for lease Chrysler Hall,

3750 Cleary Dr., Howell, Michigan

Occupied by Cleary College



Plymouth Commerce Center, Plymouth, Michigan Multi-tenant light industrial - currently fully occupied

Waterford Plaza, Dixie Hwy., Waterford, Michigan Multi-tenant retail property space available for lease



New Property Development



25125 Regency Drive, Novi, Michigan

Single-tenant light industrial - available for lease 34,285—46,285 SF; 24' clear, 2 docks, 1 grade door

Sagamore Plaza, Woodward and 13 Mile Royal Oak, Michigan Multi-tenant retail - **space available for lease**



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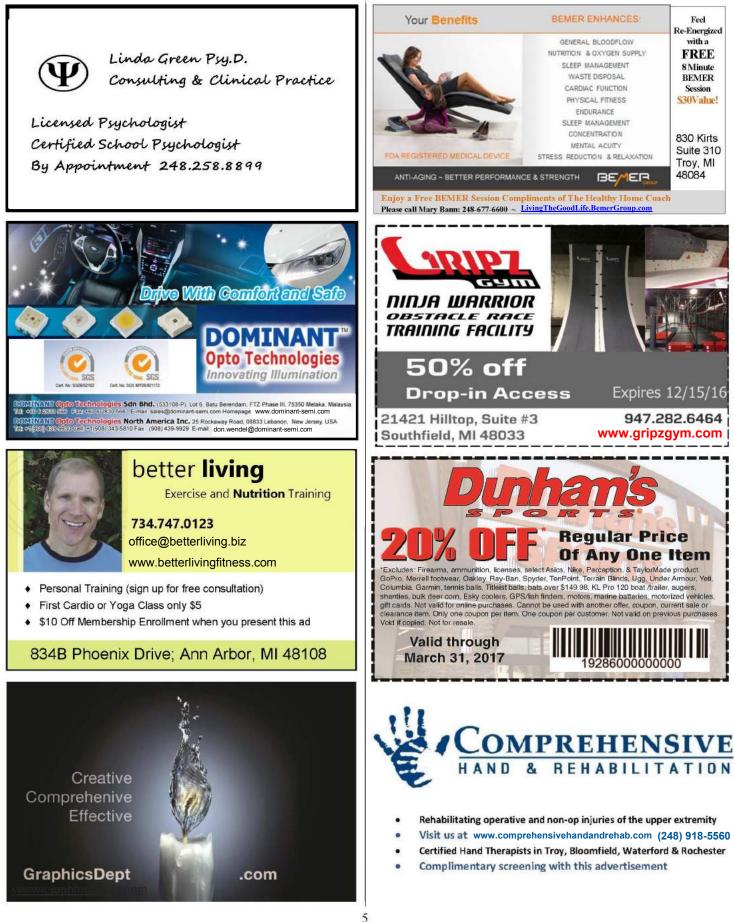
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Berj M. Nercessian, M.D., R.Ph.

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We appreciate your support of the advertisers in this issue of Ari-El Times. These ads are posted on our website and those with websites have live links for your convenience. If you are one of our clients and would like to advertise your business in the next issue of Ari-El Times, please contact Marilyn Meredith at 248-327-3989 or via mail at <u>mmeredith@ari-el.com</u>.

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WHO DO I CALL? <u>PROPERTY</u> MANAGEMENT

Jay Pollard, Senior Property Manager 248-327-3768

Debora VanHamlin Assistant Property Manager 248-327-3943

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Marilyn Meredith 248-327-3989

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Luisella Mercino 248-327-0267 Or Ann Krause 248-327-0263

Client Referral Program Receive a Rent Credit of up to \$1,000!

1. FIND A PROSPECT

 <u>REGISTER THE PROSPECT</u> Contact Marilyn Meredith at 248-327-3989 or at <u>mmeredith@ari-el.com</u> and provide the contact information for the direct referral (prospect cannot be represented by a real estate broker). If the prospect contacts us first, your registration must be done within 10 days following the date the prospect contacts our office.

3. <u>REFERRAL FEE CALCULATION</u>

Once a prospect becomes an Ari-El client by signing a lease or closing a sale, you will receive a Rent Credit Certificate. For leases, the fee will be equal to the lesser of \$1,000 or the amount the new client pays for monthly rent. For the purchase of a building, the referral fee will be at least \$1,000 and may be more depending upon the terms for the sale.

4. **RENT CREDIT CERTIFICATE** For leases, you will receive your Rent Credit Certificate after the rent commences for the new client. For a purchase, the Rent Credit Certificate will be sent after the closing. Your Rent Credit Certificate will be mailed to you to use toward your next rent payment and, if the amount is more than your current rent, your account will be credited for the balance.

5. **DEADLINE** You must register your referral by May 31, 2017.

Other terms, conditions and restrictions may apply

FREE CLIENT ADS

Ari-El services approximately 500 clients/ tenants that you can reach with a FREE ad in Ari-El Times. If you would like to be in our next edition, please contact Marilyn Meredith at 248-327-3989 or email her at <u>mmeredith@ari-el.com</u> to reserve your spot. Ad space is limited and on a first come basis. Provide your own camera ready copy or Marilyn can create an ad for you based on your supplied copy and logo.

Sign up to receive the email version of this newsletter for each member of your staff at <u>www.ari-el.com/newsletters.asp</u>

Find out what your neighbors do and lets support each other!



Jay Pollard, CPM[®], Senior Property Manager

HVAC MAINTENANCE TIME



If your lease requires it, now is the time to have your HVAC system inspected (fall and spring) to be sure it is working properly and the filters are replaced.

Do you need a reliable contractor? Contact Dean Mechanical at 248-486-1990 or Stuart Mechanical at (248) 258-5800.

Be sure to provide us with a copy of your inspection report to so that you are in compliance with your lease. Fax it to the attention of Debora to 248-557-6442 or email it to her at <u>deborav@ari-el.com</u>.



In order to provide our clients good service, our snow removal contractors require your cooperation to make sure their way is clear. Please remove vehicles or materials from the parking lot during the overnight hours when snow is predicted. By moving your company vehicles off-site, there won't be a chance they get plowed in. Those vehicles that are inoperable or without registered plates may be towed from the lot at the owner's expense and this will delay the snow removal process inconveniencing your neighbors.

