

# ARI-EL TIMES

## Welcome New Clients

We wish to welcome the following companies who recently joined Ari-El's client family during the past year:

**Amrhein Commerce Ctr.**  
Livonia

- ◆ **Tire Depot & More**



**Galloway**

Auburn Hills

- ◆ **Cummins Inc.** (Power Equipment)
- ◆ **MTS Technologies** (Technical and Management Solutions)
- ◆ **Hibbard Inshore, LLC** (Underwater Services)
- ◆ **4D Systems** (Engineering Software)

**15180 Keel Street**

Plymouth

- ◆ **Sanovo Engineering USA, Inc.**

**600 W. Maple Road**

Troy

- ◆ **Dreyer's Grand Ice Cream, Inc.**

**29321 Orchard Lake Road**

Farmington Hills

- ◆ **Direct Optical** *Opening soon!*

**3160 Ridgeway**

Commerce Township

- ◆ **TV Store Online**  
*Relocation / Expansion*

**Grand Rapids Corporate Ctr.**

Wyoming, MI

- ◆ **Comfort Temp**
- ◆ **Lawrence Gearhart** (E Commerce/Electronic Sales)
- ◆ **Valenus, LLC** (homeopathic supplies)

*Continued on page 4*

## NEW ACQUISITION-TECHTRON CENTRE

We are pleased to announce the addition of Techtron Centre to our family of properties. Located in Farmington Hills, this light industrial property is home to the following companies who we welcome to our family of clients:

- ▶ **Arcadia Artworks, Inc.** (Artwork Sales)
- ▶ **Capricorn Diversified** (Technology Support)
- ▶ **Cincinnati Time Systems, Inc.** (Time Clocks, Surveillance, Access Control)
- ▶ **Danlaw, Inc.** (Project Management)
- ▶ **Eicher Engineering Solutions, Inc.**
- ▶ **Great Lakes Process Controls, Inc.**
- ▶ **K Optical Laboratory, Inc.**
- ▶ **MI Pro-Techs L.L.C.** (Security Control Systems & Monitoring)
- ▶ **Three Point Productions** (Video Tape Editing)



Techtron Centre on Commerce Drive  
South of 10 Mile, east of I-275



## Make Way for The Snow Plows!

Winter is coming and the inevitable will happen - snow and ice will cover the landscape, sidewalks and parking lots. In order for our contractors to do their best, we all need to pitch in to make sure

their way is clear. Please do not leave vehicles in the parking lot overnight or left where plowing needs to be done. Those who have company vehicles should make every effort to move them when needed. Inoperable vehicles or those without registered plates may be towed from the lot!

## HVAC Check-up Time



Now is the time to have your HVAC system inspected to be sure it is working properly and have filters replaced.

Need a reliable contractor? Contact Dean Mechanical at 248-486-1990.

If your lease requires it, please fax a copy of the inspection report today to 248-557-6442.

# ARI-EL CLIENT ADS

## Testing Engineers

### Engineering Client Success

- Asbestos/Mold/Lead
- Building and Infrastructure
- Construction Materials Testing
- Environmental Services
- Geotechnical Services
- Indoor Air Quality



**248-588-6200**

[www.testingengineers.com](http://www.testingengineers.com) email: [tec@tectest.com](mailto:tec@tectest.com)

Offices in: Ann Arbor, Detroit & Troy A Certified WBE/DBB

**DR. SUHA KASSAB, DPM**  
MEDICAL AND SURGICAL FOOT AND ANKLE SPECIALIST

BOARD CERTIFIED IN SURGERY

10 W. Square Lake, Ste 300  
Bloomfield Hills, MI 48302  
Office: (248) 333-4900  
Fax: (248) 333-4905

TRUST YOUR FEET TO OUR GENTLE HANDS

## \$5 OFF

\$50 MINIMUM PURCHASE

Limit 1 per customer.

Valid 9-1-11 through 12-31-11



## Marketplace

Note: Actual coupon must be downloaded by using this link:

<http://bricks.coupons.com/Start.asp?o=87979&c=GF&p=VF1qbkQY>

29555 Orchard Lake Road, Farmington Hills, MI  
**(248) 855-1328**

Visit [www.gfsmarketplace.com](http://www.gfsmarketplace.com) for all Detroit locations

Hours: Mon. - Sat 8 am - 8 pm, Sun. 12 pm. - 5 pm

COUPON

### NATIONAL CEILING & PARTITIONS INC.

Office: 734-369-8183

Fax: 734-369-8238

Cell: 734-260-7921

- Drywall
- Insulation
- Finish Carpentry
- Acoustical Ceilings
- Metal Stud Framing

**Mike Welt**  
Residential/Commercial  
[mike@nationalcp.com](mailto:mike@nationalcp.com)

**MENTION THIS AD FOR 15% OFF**



- ◇ Over 20 years of experience
- ◇ Fully licensed and insured
- ◇ Free estimates
- ◇ Quick response for water/fire damage

## shred docs



SAFE.  
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For a Quote Click Here: [www.shreddocs.net](http://www.shreddocs.net)

Shred Docs is a family-owned document shredding business that provides confidential, on-site paper shredding services for clients. We make the process simple and safe by destroying your documents on your premises, and recycling 100% of the shredded remains.

**Call Us Now 866-SHRED-69**



**Berj M. Nercessian, M.D., R.Ph.**

**ARTHRITIS AND INTERNAL MEDICINE, P.C.**

Diplomate, American Board of  
Internal Medicine and Rheumatology

### Huntington Woods

Huntington Prof. Bldg.—South  
26711 Woodward Ave., Ste 101  
Huntington Woods, MI 48070  
**(248) 586-1100 Office**  
(248) 586-1810 Fax

### Sterling Heights

Dequindre Professional Plaza  
37300 Dequindre, Ste 138  
Sterling Heights, MI 48310  
**(586) 275-0461 Office**  
(586) 275-0462 Fax

## Old Country Buffet

Create something  
great with every plate!



DINNER  
FOR AROUND  
**\$10**

4695 Bay Rd.  
Saginaw, MI 48604  
(989) 790-6522

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find us on Facebook

 <p><b>FREE</b> Chicken Shawarma Sandwich with purchase of Chicken Shawarma Dinner <b>DINE-IN OR CARRY OUT</b> <b>LA MARS</b> <small>Not valid with any other offer. Expires 9/30/11</small></p>	 <p><b>FREE</b> HOMMOUS with purchase of any Combo <b>DINE-IN OR CARRY OUT</b> <b>LA MARS</b> <small>Not valid with any other offer. Expires 9/30/11</small></p>	 <p><b>FREE</b> Lentil Soup with purchase of any Appetizer <b>DINE-IN OR CARRY OUT</b> <b>LA MARS</b> <small>Not valid with any other offer. Expires 9/30/11</small></p>	<p><b>TRIPLE DEAL FREE</b> Chicken Shawarma Sandwich, Hommous &amp; Lentil Soup with any purchase Over \$50 You Save \$15! <b>DINE-IN OR CARRY OUT</b> <b>LA MARS</b> <small>Not valid with any other offer. Expires 9/30/11</small></p>
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### La Marsa Mediterranean Cuisine

35558 Grand River, Farmington ~ 43259 Woodward, Bloomfield Hills  
3720 Rochester Road, Troy ~ 4240 Pontiac Lake Road, Waterford  
543 W. Grand River, Brighton ~ Coming soon: 301 S. State, Ann Arbor

Open Sunday thru Thursday 10:00 am - 10:00 pm  
Friday and Saturday 10:00 am - 11:00 pm

**Great Tasting Middle Eastern Cuisine!**

# ARI-EL CLIENT ADS

**\$15 OFF**  
New Patient Exam (Regular \$45)

**COUPON**  
**Sheppard Alternative Animal Care**  
Nutrition Response Testing



586-489-2775  
info@sheppardcare.com  
14660 23 Mile Rd, Suite A  
Shelby Twp., MI 48315  
(Inside Bark-a-Bout)

Specializing in correcting the root causes of many chronic problems of pets including:

- ◆ Vomiting & diarrhea
- ◆ Allergies & itchiness
- ◆ Skin & ear conditions
- ◆ Arthritis & Orthopedic injuries
- ◆ Cancer Support
- ◆ Metabolic conditions

**COUPON**  
**ST. NICK'S WAREHOUSE**



Located in Imlay City  
579 N. Cedar (M-53) at Capac (old 21)  
**Temporary craft mall/gift shop**  
**Over 45 Vendors ~ New items daily!**  
Sept. Hours: Thurs.-Sat. 11-7  
Mid Oct.-Dec. Hours: Tues.-Sat. 11-7  
Sun. 1-5 (in November & December only)  
**Open September 15th - December 29th**  
**FREE SPACE FOR ONE MONTH WITH THIS AD**  
Karen: 810.441-8518 Linda: 810.245-8384



**MC Midwest Cabinet & Counter**  
"Distributors of Fine Cabinetry Since 1951"

If you're a builder, remodeling contractor or home owner, supplying you with a great value in cabinetry and countertops is our primary concern. Midwest Cabinet will assist you with project bidding, field measure, computer aided designs, and installation services.

650 E. Mandoline, Madison Heights, MI 48071  
Call 1 (800) 822-2526 | [www.midwestcab.net](http://www.midwestcab.net)

**Dunham's SPORTS**

**20% OFF\*** Regular Price Of Any One Item In Stock With Coupon



03347000000000

\*Excludes: Firearms, Ammunition, Licenses, Ugg, and Merrell footwear, select Nike and Taylormade product, Under Armour product, Titleist PRO V and NXT Golf Balls, Any Bat Regular Priced \$199.99 and up, KL Pro 120 Boat /Trailer, Augers, Shanties, GPS/Fish Finders, Trolling Motors, Columbia Omni Heat Product, Gift Cards, Special Order items. Cannot be used with any other offer, coupon, current sale or clearance product. Only one coupon applied per item. Not valid on previous purchases. Void if copied. Not for resale.

**Expires 9/30/11**

**NEW CENTER ORAL MAXILLOFACIAL SURGERY**

**Dr. Jeevaka Yapa** is an American Board certified surgeon that practices the full scope of oral & maxillofacial surgery. His expertise ranges from replacement of missing teeth with dental implants to the extraction of teeth under IV sedation and general anesthesia. He also performs corrective face and jaw surgery as well as treatment of tumors and cysts of the jaw bones.

Visit our website for more information at [www.michiganoralsurgery.com](http://www.michiganoralsurgery.com)

29425 Northwestern Suite 330 Southfield MI 48034  
Call us at **248-262-9100** to schedule an appointment

2681 W. Grand Blvd. Detroit, MI 48208

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Hours: Mon.- Fri. 8 am - 5 pm  
[www.casterconnection.com](http://www.casterconnection.com)

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Full service direct mail company  
Inserting, folding, inkjet addressing, postage discounts, Postnet bar-coding, list services

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email: MTEK116@aol.com

**Let us custom craft your patient's eyewear.**





K Optical is a family owned, independent, optical laboratory operated by Michael, Marc and Kevin Kellman. We have **years and years of experience** custom crafting every single pair of lenses for our customers.

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**ARI-EL ENTERPRISES, INC.**  
Real Estate & Development Services

29548 Southfield Road  
Suite 200  
Southfield, MI 48076-2028

Phone: 248-557-3800  
Fax: 248-557-6442  
Email: info@ari-el.com

**We're on the Web!**  
[www.ari-el.com](http://www.ari-el.com)

**Please visit our website to:**

- Find available properties
- Learn about our client services
- Sign up for monthly Direct Deposit of rent payments
- Download another copy of *Ari-El Times*, ads/coupons or a previous issue of *Ari-El Times*
- Obtain a Maintenance Request Form
- Download an Emergency Action Plan for your office
- Locate and purchase used furniture and/or equipment
- Learn more about Ari-El
- Take a Client Satisfaction Survey

**NEW THIS ISSUE - CLIENT ADS**

FREE ads are available to our clients in future issues of *Ari-El Times*. Please contact Marilyn Meredith at 248-557-3800 ext. 123 or email [mmeredith@ari-el.com](mailto:mmeredith@ari-el.com) to reserve your ad in our spring issue. Provide your own copy or we can create an ad for your approval.

Visit our website to sign up to receive the email version of this newsletter for each member of your staff.



**37300 Dequindre Professional Plaza**  
Sterling Heights

- ◆ **ABC Wellness** (Physician)
- ◆ **Sterling Ceramics** (Dental Lab)

**FH Industrial Center**

Farmington Hills

- ◆ **Millennium—The Inside Solution** *Expansion*
- ◆ **Therapy Support** (Therapy Equipment)

**Garrison Place Office Center**

Dearborn

- ◆ **The Lyons Group** (Insurance)
- ◆ **McDonnell Agency, Inc.** (Insurance)

**43097 Woodward - Kingswood Office Bldg.**

Bloomfield Hills

- ◆ **Consolidated Group Resources, Inc.** (Benefits Consultants)



**Northwestern Hwy. Plaza**

Southfield

- ◆ **Nationwide Mutual Insurance Company**

**Novi Industrial Center**

Novi

- ◆ **Bustani Tech Services** (Manufacturing)
- ◆ **GameDealDaily, LLC** (Video Games)
- ◆ **Jack's Mobil Repair** *Relocation / Expansion*

## SAFETY FIRST

Times are tough for many people which, unfortunately, can sometimes cause people to do desperate things. We all need to be diligent in taking precautions to protect our property and that of our neighbors.

- ◆ **ALARM SYSTEM** If you don't currently have an alarm system, you may want to consider adding one. If you do have a system installed or activated, please contact our office to provide us with the code. It is a requirement of our insurance to have access in the case of an emergency.
- ◆ **CLOSE BLINDS** Be diligent about closing blinds so would-be crooks can't see items that might tempt them.
- ◆ **LOCK DOORS** Never leave your leased space unattended without locking doors.
- ◆ **REPORT SUSPICIOUS ACTIVITY** If you see suspicious people or vehicles in or around your premises, make a note of the person's appearance and/or note the license plate and vehicle description then report it to the police. It may be nothing but it may be someone casing the property and the police will determine if additional patrols are required.
- ◆ **REPORT BREAK-INS** In the unlikely event that a break-in is attempted or does happen, call the police first and make a report then call us so that we have a record of what happened.

## SERVICES AVAILABLE FOR YOU

Is your space working for you? Have you considered any of the following options:

- ◆ New Carpeting
- ◆ Fresh Paint
- ◆ Adding or Removing Offices
- ◆ Adding Counters, Shelving or Cupboards
- ◆ Upgrading or Changing your Lighting

- ◆ Adding Additional Electric Outlets
- ◆ Relocating to Larger or Smaller Space

**Ari-El Enterprises** can assist you with these and many other options which may benefit your company by making your work environment more efficient for your staff and customers.

Please contact Yvette at 248-557-3800 ext. 110 to discuss your thoughts and desires. We will prepare a proposal for your review.

Even if you just need a handyman to help with small projects, we want you to know that we are available to assist you.





## CLIENT REFERRAL PROGRAM

*Receive a  
Rent credit  
up to \$1,000!*



IT IS SIMPLE - HERE IS ALL YOU HAVE TO DO:

1. **FIND A PROSPECT**. Talk to your family, friends, clients, etc. to learn if the company they work for (or one they know about) is looking to lease space or buy a building. You can visit our website at [www.ari-el.com](http://www.ari-el.com) for a complete list of all of our available properties. We can accommodate their office, industrial or retail needs throughout Southeastern Michigan and in the Grand Rapids area.
2. **REGISTER THE PROSPECT**. Contact Marilyn Meredith by phone at 248-557-3800 ext 123 or by email at [mmeredith@ari-el.com](mailto:mmeredith@ari-el.com) and provide the contact information for the direct referral (prospect cannot be represented by a broker). If the prospect contacts us first, your registration must be done within 10 days following the date the prospect contacts our office.
3. **REFERRAL FEE CALCULATION**. Once a prospect becomes a client of Ari-El Enterprises by signing a lease or closing a sale, you will receive a Rent Credit Certificate. For leases, the fee will be equal to the lesser of \$1,000 or the amount the new client pays for monthly rent. For the purchase of a building, the referral fee will be at least \$1,000 and may be more depending upon the terms for the sale.
4. **RENT CREDIT CERTIFICATE**. For leases, you will receive your Rent Credit Certificate after the rent commences for the new client. For a purchase, the Rent Credit Certificate will be sent after closing. Your Rent Credit Certificate will be mailed to you which you can use toward your next rent payment and, if the amount is more than your current rent, your account will be credited for the balance.
5. **DEADLINE**. Your referral must be registered by May 31, 2012.

Other terms, conditions and restrictions may apply.