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IT IS SIMPLE - HERE IS ALL YOU HAVE TO DO:

- FIND A PROSPECT.** Talk to your family, friends, clients, etc. to learn if the company they work for (or one they know about) is looking to lease space or buy a building. You can visit our website at www.ari-el.com for a complete list of all of our available properties. We can accommodate their office, industrial or retail needs throughout Southeastern Michigan and in the Grand Rapids area.
- REGISTER THE PROSPECT.** Contact Marilyn Meredith by phone at 248-557-3800 ext 1 or by email at mmeredith@ari-el.com and provide the contact information for the direct referral (prospect cannot be represented by a broker). If the prospect contacts us first, your registration must be done within 10 days following the date the prospect contacts our office.
- REFERRAL FEE CALCULATION.** Once a prospect becomes a client of Ari-El Enterprises by signing a lease or closing a sale, you will receive a Rent Credit Certificate. For leases, the fee will be equal to the lesser of \$1,000 or the amount the new client pays for monthly rent. For the purchase of a building, the referral fee will be at least \$1,000 and may be more depending upon the terms for the sale.
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