

ARI-EL TIMES



Welcome New Clients

We wish to welcome the following companies who recently joined Ari-El's client family.

Kingswood Plaza Center Bloomfield Hills

- ◆ **Bear Creek Coffee** (Drive-Thru Coffee & Homemade Soups) **NOW OPEN!**

10 West Square Lake Bloomfield Hills

- ◆ **Dr. Faiz Mansour** (Physician) **RELOCATION**
- ◆ **Dr. Suha Kassab** (Podiatrist)

Ann Arbor Commerce Ctr.

- ◆ **Lindapter North America** (Steel Fasteners) **EXPANSION**
- ◆ **Trenton Corporation** (Anticorrosion Materials)
- ◆ **Testing Engineers & Consultants** **EXPANSION**

37300 Dequindre Professional Center Sterling Heights

- ◆ **Arthritis and Internal Medicine**
- ◆ **Trinity Medical Center**



Woodfield Office Park Southfield

- ◆ **Accu-Staff** (Medial Staffing)
- ◆ **United Waste Services**
- ◆ **S3 Global Systems** (Computer Program Developer)
- ◆ **Edwards REO & Realty**

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Ari-El Client works for Charities



Project12Baskets, located in Ari-El's Novi Industrial Center, is a donation management business supporting over 100 charities here in southeastern Michigan. They collect donations such as excess business inventory, office furniture, running and non-running vehicles, scrap metal and other personal items of value which can be monetized through various means including the Internet. The majority of the proceeds are then passed on to one or more of the charities registered with Project12Baskets based on the donor's request.

"This is the purest form of green," says P12B Partner and Chief Operating Officer, Charles "Chay" Halash. "When we started this, we wanted to develop a process to raise money for charities without asking people for money and I don't think any of us realized how timely we were – not just in terms of money, but waste. Leftover items that businesses and families donate get a new life instead of simply being thrown away."

Anyone interested in donating items should contact P12B at 1-877-448-7122. P12B will provide assistance and at the same time raise money for your charity of choice. If you are interested in registering a charity or have any questions, give Chay a call at 248-797-2806 to find out more about how P12B can help.

CLIENT REFERRAL PROGRAM

Congratulations to Dr. Shawn Mobley-Sulich who practices psychology at 10 West Square Lake for referring fellow psychologist Dr. Peggy Brunhofer who leased space in the same building. For her referral, Dr. Sulich received a \$1,000 rent credit!

Rent credits up to \$1,000!



REDUCE OR ELIMINATE YOUR RENT PAYMENT FOR A MONTH!

Effective October 1, 2008 through March 1, 2009, clients who make a direct referral to

Ari-El Enterprises for a leasing prospect at any of our properties will be eligible to receive a rent credit equal to the lesser of \$1,000 or one month's rent the new tenant will pay as a referral fee applicable after the new tenant's rent commences. If you or your referral closes on the purchase of a building we have for sale, the incentive is even greater!

Visit our website for a complete list of properties we have available throughout Southeastern Michigan and in the Grand Rapids area for lease and for sale.

Please contact Marilyn Meredith at 248-557-3800 ext. 123 to register your referral, which registration must be done within 10 days following the date the prospect contacts our office. Other terms and conditions and restrictions apply.

Make Way for The Snow Plows!



Winter is coming and the inevitable will happen - snow and ice will cover the landscape, sidewalks and parking lots. In order for our contractors to do their best, we all need to pitch in to make sure their way is clear. Please do not leave vehicles in the parking lot overnight or left where plowing needs to be done. Those who have company vehicles should make every effort to move them when needed. Inoperable vehicles or those without registered plates may be towed from the lot!

ARI-EL ENTERPRISES, INC.

Real Estate & Development Services

29548 Southfield Road
Suite 200
Southfield, MI 48076-2028

Phone: 248-557-3800
Fax: 248-557-6442
Email: info@ari-el.com

We're on the Web!
www.ari-el.com

Please visit our website to:

- ▶ Find available properties
- ▶ Learn about our client services
- ▶ Sign up for monthly Direct Deposit of rent payments
- ▶ Download another copy of this newsletter or a previous issue
- ▶ Obtain a Maintenance Request Form
- ▶ Download an Emergency Action Plan for your office
- ▶ Locate and purchase used furniture and/or equipment
- ▶ Learn more about Ari-El
- ▶ Take a Client Satisfaction Survey

YOUR NEIGHBOR MIGHT BE YOUR NEXT CLIENT

Send a write-up about your company with a picture (or company brochure) and we may feature your business in a future issue of *Ari-El Times*. Please send copy to Marilyn Meredith at the above address or call 248-557-3800 ext. 123 for an interview and we will write a story for you to approve.

This is free advertising so why not give it a try!

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One Heritage Place Office Building

Southgate

- ◆ **Ameriprise Financial** (Financial Services)
EXPANSION

Hilltop Research & Development Center

Southfield

- ◆ **ARM Property Maintenance, Inc.** (Property Preservation, Inspections, etc.)

Amrhein Industrial Center

Livonia

- ◆ **LodgeNet Interactive**
(Media & Connectivity Solutions)

Grand Rapids Corporate Center

- ◆ **Genoa Companies** (Residential Remodeling)

- ◆ **Progressive Communication Services**
(Telecommunications Tech Support)



Jeffries Tech Center

Livonia

- ◆ **Paul Misson** (Insurance)
- ◆ **Sign Solutions** (Sign Manufacturer)

Farmington Industrial Center

- ◆ **Federated Service Pro** (Technology Integration)

Novi Industrial Center

- ◆ **Mighty Mounts** (Sale of Goods on the Internet)

Creative Meeting Space Available at Boardwalk Commerce Center



The non-profit Boardwalk Creative Center offers truly unique environments filled with original artwork, a variety of colorful rooms, illuminated sculptures, games, gadgets, art supplies and fun furniture. In addition to a creative atmosphere, the BCC offers packages that include catering, team-building activities, consulting, transportation, entertainment and lodging. They are located near Briarwood Mall in Ann Arbor and there is abundant free parking. For more information, please contact Linda Caine at 734-717-5380 or visit www.boardwalkcreative.com.

Security Issues Concern Everyone

Times are tough for many people which, unfortunately, can sometimes cause people to do desperate things. We all need to be diligent in taking precautions to protect our property and that of our neighbors.

- ◆ **ALARM SYSTEM** If you don't currently have an alarm system, you may want to consider adding one. Please contact our office to make these arrangements for a nominal monthly fee.
- ◆ **CLOSE BLINDS** Be diligent about closing blinds so would-be crooks can't see items that might tempt them.
- ◆ **LOCK DOORS** Never leave your office unattended without locking doors.
- ◆ **REPORT SUSPICIOUS ACTIVITY** If you see suspicious people or vehicles in or around your premises, make a note of the person's appearance or note the license plate and vehicle description and report it to the police. It may be nothing but it may be someone casing the property and the police will determine if additional patrols are required.
- ◆ **REPORT BREAK-INS** In the unlikely event that a break-in is attempted or does

happen, after calling the police, report it to our office so that we know if there is a pattern developing which would require further action.

- ◆ **REPORT LIGHT OUTAGES** If you see a light out in the parking lot or in a common area, please contact our office via email using our Maintenance Request form indicating the specific location of the outage so that we can have the bulbs replaced as soon as possible.

We want all of our clients to feel secure and, with your help, will do everything we can to make this happen.

Management

Welcome Joe Stosic

Ari-El Enterprises is pleased to welcome Joe Stosic as a member of our maintenance staff. Some of you may have already met Joe who has been working at some of our properties. Be sure to say "Hi" and introduce yourself when you see Joe working at your property.

