

# ARI-EL TIMES

## Welcome New Clients

Please join us in welcoming the following companies who recently joined our Ari-El Client Family.

### Woodfield Office Park Southfield

- ◆ M&Y Home Care
- ◆ Triple Platinum Builders
- ◆ Lighthouse Clinic

### Amrhein Industrial Center Livonia

- ◆ ABM, LLC (Granite)
- ◆ Altech Services (Environmental Services - relocated from Jeffries Tech Center)
- ◆ Salle d'Etroit, LLC (Fencing School)

### Boardwalk Commerce Ctr. Ann Arbor

- ◆ Cayman Sports (Equipment)



### Kingswood Shopping Ctr. Bloomfield Hills

- ◆ Super Suppers (Time Saving Food Preparation)
- ◆ Kingswood Chiropractic (Relocated from 10 West Square Lake)

### 10 West Square Lake Bloomfield Hills

- ◆ Dr. Linda Green & Dr. Shawn Mobley-Sulich (Psychologists)
- ◆ Stafford & Associates (Architect)
- ◆ Spine & Sport Chiropractic

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## NEED CASH?



### CLIENT REFERRAL PROGRAM IS BACK!

Congratulations to Bill Tolstyka of Tolstyka & Company at One Heritage Place in Southgate for his referral of the law firm of Souve, Pendracki & Burks, PLLC for which he received a signing bonus of \$500!

Effective October 1, 2006 through March 31, 2007, clients who make a direct referral to Ari-El for a potential leasing prospect will be eligible to receive a rent credit equal to the lesser of \$500 or one month's rent as a referral fee upon rent commencement for the new tenant.

Please contact Marilyn Meredith at 248-557-3800 to register your referral, which registration must be done 30 days prior to the lease execution. Other terms and conditions may apply.

### SALE-LEASE BACK PROGRAM

If you own real estate holdings within your corporation and would like to explore a sale lease-back option, we can do a free analysis to determine the amount of additional capital this would net your company. Contact Patrick Kobylarz at (248) 557-3800 or [pkoby@ari-el.com](mailto:pkoby@ari-el.com) to discuss this exciting opportunity.

## Mario Monacelli Retires

After over 20 years with Ari-El Enterprises, Inc., Mario Monacelli has retired to enjoy the good life. He, along with his wife Joanne and their family plan to travel extensively. We all enjoyed working with Mario, will miss him but wish him all the best in the years to come.



## Dennis Butler, New Property Manager

Dennis Butler joined Ari-El Enterprises in May to take over the reigns from Mario as our new Property Manager.

A native of California, Dennis moved to Michigan with his wife (formerly from Michigan) from San Diego. He brings with him over 15 years of hands-on construction and maintenance experience and 8 years of commercial facilities management experience.

## High Speed Internet Access



Ari-El is pleased to offer its clients high-speed internet (T-1 or DSL) and phone lines at very affordable prices. In many cases, our clients have been able to cut their Internet and phone costs in half while upgrading their services. In many cases installation

is free. Please contact Patrick Kobylarz at [pkoby@ari-el.com](mailto:pkoby@ari-el.com) to arrange for a free no obligation quote.

## SHARE YOUR STORY

Do you have a story to tell about your company that would be of interest to our readers? If so, please contact Marilyn Meredith at 248-557-3800 or fax a story to (248) 557-6442. Your company may be featured in a future issue of *Ari-El Times*!

# ARI-EL

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We're on the Web!  
[www.ari-el.com](http://www.ari-el.com)

Please visit us on the web to

- ◆ Learn more about Ari-El
- ◆ Find available properties
- ◆ Learn about our client services
- ◆ Sign up for monthly Direct Deposit of rent payments
- ◆ Download another copy of this newsletter

## USED FURNITURE & OFFICE EQUIPMENT FOR SALE ON-LINE

Please visit our website at [www.ari-el.com](http://www.ari-el.com), click on "Client Services", scroll to the bottom of the page and click on the furniture picture to view photos of the available items. Keep checking for new items!

To make an offer, please contact Scott Leibovitz at 248-557-3800 or by email at [scottl@ari-el.com](mailto:scottl@ari-el.com).



Desks, chairs, tables, file cabinets, equipment and more are available for purchase on a first come, first serve, cash and carry basis.

## OFFICE BUILDING SPRUCE-UPS



Clients at 10 West Square Lake and Woodfield Office Park will soon notice some improvement projects to enhance the appearance of these properties. Landscape, common area upgrades including new flooring, wall covering and, at Woodfield, new tenant signs are being created. We hope to complete these improvements by Spring of 2007. We are also in the last phase of renovations at Garrison Place.

## Abandoned Vehicles

Many municipalities are cracking down on those who abandon vehicles in their community. Please remind your staff to park only in front of your space, behind your unit or in open common areas and not in areas designated for customer parking or in loading areas. And please never leave personal vehicles parked overnight anywhere on the property.



Your cooperation is greatly appreciated.

## Client Satisfaction Survey

Enclosed in this issue of *Ari-El Times* is a Client Satisfaction Survey which we hope you will take a few moments to complete and return to us via fax at 248-557-6442, by email or by snail-mail.

We are dedicated to providing our clients with the best possible service and this is a great way to let us know how you feel we are doing.

Thank you,  
Arie Leibovitz, President

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### Farmington Hills Industrial Center

Farmington Hills

- ◆ L & H International (Importer)
- ◆ Epic Designs (Custom Cabinetry)



### Jeffries Tech Center

Livonia

- ◆ City Sales of Michigan (Automotive Fleet Service)
- ◆ Pathway Technologies (Automotive Software Testing)

### 14660 23 Mile Road

Shelby Township

- ◆ SKI Design, Inc. (Engineering & Computer Graphics Design)

### Grand Rapids Corporate Center

Grand Rapids

- ◆ VFP Fire Systems

### Novi Industrial Center

Novi

- ◆ Henrob, Inc.



### One Heritage Place

Southgate

- ◆ Aerotek, Inc. (Staffing)



### Livonia Industrial Center

Livonia

- ◆ The Closeout Brokers (Warehouse Closeout Club)

### Garrison Place Office Center

Dearborn

- ◆ ITT Educational Services (Technical Training)